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# ANNUAL AUDITED REPORTECENCED FORM X-17A S DAGS

PART III
FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Phereunder

REPORT FOR THE PERIOD	BEGINNING _	01/01/02	AND ENDING	12/31/02
		MM/DD/YY		MM/DD/YY
	A. REG	ISTRANT IDENT	IFICATION	
NAME OF BROKER-DEALE FENB SECURITIES, INC.	R:			OFFICIAL USE ONLY
rend secontries, inc.				
ADDRESS OF PRINCIPAL P	LACE OF BUSIN	ESS: (Do not use P	O. Box No.)	FIRM I.D. No.
105 E. Valley Blvd., 2nd Floor				
	(No. and	Street)		
Alhambra	Califo			91801
(City)	(Sta	te)		(Zip Code)
NAME AND TELEPHONE N	UMBER OF PERS	SON TO CONTACT	I' IN REGARD TO TH	IS REPORT
George Tien	(626) 29 (Area Code - T	3-3170 elephone No.)		_
<del></del>	B. ACCO	DUNTANT IDENT	IFICATION	<del></del>
INDEPENDENT PUBLIC AC	COUNTANT who	se opinion is contain	ed in this Report*	
Deloitte & Touche LLP				
	(Name - if ind	ividual, state last, fi	rst, middle name)	
350 South Grand Avenue	Los Angeles (City)		California	90071-3462
(Address)	(City)		(State)	(Zip Code)
CHECK ONE:	•			
Certified Public Acc	countant			
Public Accountant				
Accountant not resident in United States or any of its possessions.			apriugessed	
				MAR 2 4 2003
	FO	R OFFICIAL USE	ONLY	THOMSON
	**************************************			FINANCIAL

SEC 1410 (3-91)

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2).

#### **OATH OR AFFIRMATION**

I, Joseph Lee, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statements and supplemental schedule pertaining to FENB Securities, Inc., as of December 31, 2002 and for the year then ended, are true and correct. I further swear (or affirm) that neither the Company nor any officer or director has any proprietary interest in any account classified solely as that of a customer.

XIN LI WANG	
Commission # 1380804 Notary Public - California Los Angeles County	Signature
Mv Comm. Expires Oct 20, 2006	President
VM 2/24/03	Title
Notary Public	•

This report \* contains (check all applicable boxes):

- (x) Independent Auditors' Report
- (x) (a) Facing Page.
- (x) (b) Statement of Financial Condition.
- (x) (c) Statement of Operations.
- (x) (d) Statement of Cash Flows.
- (x) (e) Statement of Changes in Shareholder's Equity.
- () (f) Statement of Changes in Liabilities Subordinated to Claims of General Creditors

(not applicable).

- (x) Notes to Financial Statements.
- (x) (g) Computation of Net Capital for Brokers and Dealers Pursuant to Rule 15c3-1 under the Securities Exchange Act of 1934.
- (a) (b) Computation for Determination of Reserve Requirements for Brokers and Dealers Pursuant to Rule 15c3-3 under the Securities Exchange Act of 1934.
- () (i) Information Relating to the Possession or Control Requirements for Brokers and Dealers Pursuant to Rule 15c3-3 under the Securities Exchange Act of 1934 (not applicable).
- () (j) A Reconciliation, including appropriate explanations, of the Computation of Net Capital under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements under Rule 15c3-3 [included in items g and h].
- () (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation (not applicable).
- (x) (1) An Oath or Affirmation.
- () (m) A copy of the SIPC Supplemental Report (not required).
- () (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

- (a) (b) Schedule of segregation requirements and funds in segregation for customers trading on U.S. commodity exchanges pursuant to Section 4d(2) under the Commodity Exchange Act of 1934.
- () (p) Schedule of secured amounts and funds held in separate accounts for foreign futures and foreign options customers pursuant to Regulation 30.7 under the Commodity Exchange Act of 1934.
- () (q) Schedule of Segregation requirements and funds in segregation for commodity dealer options accounts pursuant to Regulation 32.6 of the Commodity Futures Trading Commission.
  - \* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Deloitte & Touche LLP 350 South Grand Avenue SUITE 200 Los Angeles, California 90071-3462

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors and Shareholder FENB Securities, Inc.

We have audited the following financial statements of FENB Securities, Inc. (the "Company") for the year ended December 31, 2002 that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934:

	ray
Statement of Financial Condition	3
Statement of Operations	4
Statement of Cash Flows	5
Statement of Changes in Shareholder's Equity	6

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of FENB Securities, Inc. at December 31, 2002 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.



Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule, Computation of Net Capital for Brokers and Dealers Pursuant to Rule 15c3-1 under the Securities Exchange Act of 1934, of FENB Securities, Inc. as of December 31, 2002 is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. This schedule is the responsibility of the Company's management. Such schedule has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

February 26, 2003

elosto + Torche LCP

# STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2002

ASSETS	
Cash and cash equivalents Commissions receivable Property—net of accumulated depreciation of \$45,592 Deferred tax asset Deposit with clearing organization Other assets	\$ 470,122 87,017 29,998 8,267 100,000 46
TOTAL	<u>\$ 695,450</u>
LIABILITIES AND SHAREHOLDER'S EQUITY	
LIABILITIES: Commissions payable Accounts payable and accrued liabilities Due to Parent	\$ 20,790 34,681 164,708
Total liabilities	220,179
COMMITMENTS AND CONTINGENCIES (Note 7)	
SHAREHOLDER'S EQUITY: Common stock, \$10 par value—2,500 shares issued and outstanding Additional paid-in capital Accumulated deficit	25,000 676,163 (225,892)
Total shareholder's equity	475,271
TOTAL	<u>\$ 695,450</u>

## STATEMENT OF OPERATIONS YEAR ENDED DECEMBER 31, 2002

REVENUES: Annuity commissions Securities and mutual fund commissions Interest income	\$ 1,984,491 53,332 277
Total revenues	2,038,100
EXPENSES: Salaries, commissions and benefits Referral fees General and administrative Occupancy Professional fees Equipment rental and maintenance repair Clearing and execution fees Depreciation	1,091,366 200,909 189,896 103,892 48,196 20,251 7,366 1,340
Total expenses	1,663,216
INCOME BEFORE INCOME TAXES	374,884
INCOME TAXES	(156,441)
NET INCOME	<u>\$ 218.443</u>

## STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2002

CASH FLOWS FROM OPERATING ACTIVITIES:	
Net income	\$ 218,443
Adjustments to reconcile net income to net cash provided by operating activities:	•
Depreciation	1,340
Deferred income tax benefit	(8,267)
Changes in assets and liabilities:	( ) ,
Commissions and fees receivable	(19,282)
Deposits with clearing organizations	(75,000)
Other assets	(46)
Commissions payable	20,790
Accounts payable and accrued liabilities	34,681
Due to Parent	_139,708
Net cash provided by operating activities	312,367
CASH FLOWS FROM INVESTING ACTIVITY—Purchase of equipment	(31,338)
NET INCREASE IN CASH AND CASH EQUIVALENTS	281,029
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	189,093
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 470,122</u>

# STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY YEAR ENDED DECEMBER 31, 2002

	Comm	on Stock	Additional Paid-In Capital	Accumulated Deficit	Shareholder's Equity
	Shares	Amount			
BALANCE, JANUARY 1, 2002	2,500	\$ 25,000	\$ 676,163	\$ (444,335)	\$ 256,828
Net income				218,443	218,443
BALANCE, DECEMBER 31, 2002	2,500	<u>\$ 25,000</u>	<u>\$ 676,163</u>	<u>\$ (225,892)</u>	\$ 475,271

#### NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2002

#### 1. ORGANIZATION

FENB Securities, Inc. (the "Company"), a California corporation, was established as a wholly owned subsidiary of Far East National Bank (the "Parent"). The Parent, in turn, is owned by Bank SinoPac, a banking corporation organized under the laws of the Republic of China (the "Affiliated Bank"). The Company commenced operations on July 1, 2001 after registering as a broker-dealer under the Securities Exchange Act of 1934.

As a member of the National Association of Securities Dealers, Inc. ("NASD"), the Company engages in securities brokerage and the sale of securities and insurance products, such as mutual funds and fixed and variable annuities. In addition, the Company also sells insurance products not registered with the Securities and Exchange Commission ("SEC") to non-U.S. citizens.

The Company does not carry securities accounts for customers or perform custodial functions related to customer securities. Accordingly, the Company operates under the exemptive provisions of the Securities and Exchange Commission ("SEC") Rule 15c3-3(k)(2)(ii).

#### 2. SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation—The accompanying financial statements of the Company have been prepared in conformity with accounting principles generally accepted in the United States of America and in the format prescribed by Rule 17a-5 under the Securities and Exchange Act of 1934 for brokers and dealers of securities.

Cash—For purposes of reporting cash, the amount includes cash on hand.

Commissions Receivable and Payable—Commissions receivable primarily represent commissions due to the Company for the sale of financial products. Commissions payable represent amounts due to the Company's sales representatives in connection with the sale of financial products.

*Property*—Property, which consists of computer equipment, furniture and fixtures and purchased software, is recorded at cost and depreciated over the estimated useful lives using the straight-line method. Estimated useful lives range from three to seven years.

Long-Lived Assets—In the event that facts and circumstances indicate that computer equipment, furniture and fixtures and other assets may be impaired, an evaluation of recoverability would be performed. If an evaluation is required, the estimated cash flows associated with the asset are compared to the asset's carrying amount to be determined if a write-down is necessary.

Securities Transactions—Securities transactions for the Company's customers are executed and cleared by an independent clearing agent on a fully disclosed basis. Commission revenue and expense related to customers' securities and annuity transactions are recorded on a trade-date basis.

Deposit with Clearing Organizations—The Company is required to maintain a reserve balance with its main clearing agent in order to conduct securities transactions. A reserve balance of \$100,000 is maintained with this clearing agent at December 31, 2002.

Income Taxes—The Company's results are included in the consolidated federal income tax and the California franchise tax returns filed by its Parent. The Company is allocated income taxes based on the separate return method. Income taxes are provided for current taxes payable or refundable and temporary differences arising from the future tax consequences of events that have been recognized in the Company's balance sheet or income tax returns. The effects of income taxes are measured based on enacted tax laws and rates.

Use of Estimates—The preparation of accompanying financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 3. PROPERTY

The components of property—net as of December 31, 2002 are as follows:

Computer equipment and purchased software Furniture and fixtures	\$ 45,512 30,078
Total Accumulated depreciation	75,590 (45,592)
Property—net	<u>\$ 29,998</u>

#### 4. RELATED-PARTY TRANSACTIONS

The Company maintains registered representatives in branches of the Parent. The Company entered into a service agreement ("Service Agreement") with the Parent for \$96,000 per annum, whereby the Parent would provide certain corporate support services such as the processing of accounting data, preparation of the monthly financial statements, and payment of certain administrative services for the Company. The Service Agreement was established between the Company and its Parent in January 2002. Under the terms of the agreement, the Parent will act as an independent contractor to provide various services to the Company. The Service Agreement fee is recorded by the Company predominantly in general and administrative, professional fees, and equipment rental and maintenance repair in the statement of operations. In addition to the Service Agreement fee, the Company also paid \$59,000 in rent to the Parent for the year ended December 31, 2002.

At December 31, 2002, the Company owed \$164,708 to the Parent. Such amounts are non-interest bearing and payable upon demand.

The Company also paid approximately \$201,000 in referral fees from the sales of annuities to customers referred to the Company by the Affiliated Bank. The referral fee represents 20% of the total commissions earned from referred customers. Commissions earned under this referral arrangement were approximately \$1,000,000 for the year ended December 31, 2002.

#### 5. EMPLOYEE BENEFIT PLAN

The Company participates with the Parent and certain affiliates in a 401(k) defined contribution plan in which all employees of the Company may elect to enroll at the beginning of each month provided that they have been employed for at least three months prior to the enrollment date and have reached the age of 21. Employees may contribute up to 15% of their annual salary with the Company matching up to 3% of the employee's contribution. The Company contributed \$22,000 to the plan for the year ended December 31, 2002.

#### 6. INCOME TAXES

For the year ended December 31, 2002, the provision for income taxes was \$156,441, which consists of current federal and state income tax expenses of \$125,777 and \$38,931, respectively, federal deferred tax benefit of \$6,136 and state deferred tax benefit of \$2,131. The provision for taxes on income differs from the amounts computed by applying the federal rate of 35% primarily because of the effect of state income taxes. The deferred tax asset at December 31, 2002 consists primarily of the federal tax benefit of California franchise taxes.

Realization of this deferred tax asset is contingent upon future taxable earnings. The deferred tax asset is expected to be fully utilized; therefore, no valuation allowance is deemed necessary as of December 31, 2002.

There were no income taxes paid to the Parent by the Company in 2002.

#### 7. COMMITMENTS AND CONTINGENCIES

Financial Instruments with Off-Balance-Sheet Credit Risk—As a securities broker, the Company is engaged in buying and selling securities for a diverse group of customers. The Company introduces these customer transactions for clearance through independent clearing agents on a fully disclosed basis.

The Company's exposure to credit risk associated with nonperformance of customers in fulfilling their contractual obligations pursuant to securities transactions can be directly impacted by volatile trading markets, which may impair the Company's ability to liquidate the customer's collateral at an amount equal to the original contractual amount. Agreements between the Company and its clearing agents provide that the Company is obligated to assume any exposure related to such nonperformance by the Company's customers. The Company monitors its customers' activity by reviewing information it receives from its clearing agents on a daily basis and seeks to control the aforementioned risks by requiring the registered representatives to compensate the Company for nonperformance by the customer.

#### 8. NET CAPITAL REQUIREMENTS

The Company is subject to the SEC's Uniform Net Capital Rule (Rule 15c3-1), which requires that the Company maintain minimum net capital, as defined, and may not permit its aggregate indebtedness, as defined, to exceed 15 times its net capital.

At December 31, 2002, the Company's net capital was \$436,960, which was \$386,960 in excess of the amount required to be maintained, and the ratio of aggregate indebtedness to net capital was 0.5 to 1.

#### 9. RESERVE REQUIREMENTS FOR BROKERS OR DEALERS

The Company is exempt from the provisions of Rule 15c3-3 (pursuant to paragraph (k)(2)(ii) of such Rule) under the Securities Exchange Act of 1934 as an introducing broker or dealer that carries no customers' accounts, promptly transmits any customer funds and customer securities to the clearing broker or dealer, and does not otherwise hold funds or securities of customers. Operating under such exemption, the Company is not required to prepare a Determination of Reserve Requirements for Brokers or Dealers.

\* \* \* \* \* \*

# COMPUTATION OF NET CAPITAL FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-1 UNDER THE SECURITIES EXCHANGE ACT OF 1934 DECEMBER 31, 2002

SHAREHOLDER'S EQUITY	<u>\$ 475,271</u>
NONALLOWABLE ASSETS: Furniture and equipment Deferred tax assets Other assets	29,998 8,267 <u>46</u>
Total	38,311
NET CAPITAL	<u>\$ 436,960</u>
COMPUTATION OF AGGREGATE INDEBTEDNESS	
TOTAL AGGREGATE INDEBTEDNESS	<u>\$ 220,179</u>
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	0.50 to 1
MINIMUM NET CAPITAL REQUIREMENT (Greater of 6-2/3% of aggregate indebtedness or \$50,000)	\$ 50,000
EXCESS NET CAPITAL	\$ 386,960

Note: There are no material differences between the amounts reported above and amounts reported in the Company's amended unaudited Focus Report, Part II, as of December 31, 2002

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# INDEPENDENT PUBLIC ACCOUNTANTS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

Board of Directors and Shareholder FENB Securities, Inc.

In planning and performing our audit of the financial statements of FENB Securities, Inc. (the "Company") for the year ended December 31, 2002 (on which we issued our report dated February 26, 2003), we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on the Company's internal control.

Also, as required by Rule 17a-5(g)(1) under the Securities and Exchange Act of 1934, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by the Company that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control and of the practices and procedures and to assess whether those practices and procedures can be expected to achieve the Securities and Exchange Commission's (the "Commission") above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized acquisition, use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal control or of such practices and procedures to future periods are subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with the practices or procedures may deteriorate.

Our consideration of the Company's internal control would not necessarily disclose all matters in the Company's internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the Company's internal control and its operation (including control activities for safeguarding securities) that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002 to meet the Commission's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the Securities and Exchange Commission, the National Association of Securities Dealers and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers and is not intended to be and should not be used by anyone other than these specified parties.

I for the Touche LCA

February 26, 2003